



## New Real Estate Agent Checklist

	Check State Qualifications
	Research Market
	Find Pre-Licensing Course
	Pass Exam
	Interview Brokers
	Take Professional Photo
	Purchase Marketing Material
	Get Trained/ Find Mentor, Coach



## Prospecting Tracker

	Door Knocking	Cold Calls	FSBO	Expired Listings	Friends & Family
Mon					
Tues					
Wed					
Thur					
Fri					
Sat					
Sun					